

Auction Day Survival Guide

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Before Auction Day

- Attend other auctions to learn process
- Get finance unconditionally approved
- Complete building and pest inspections
- Review contract with your solicitor
- Set maximum bid and stick to it

Registration

- Bring photo ID (licence or passport)
- Bring bank cheque for deposit (10%)
- Arrive 15-20 mins early to register
- Collect your bidder number
- Understand auction rules

Bidding Strategies

- Start with confident, clear bids
- Bid in round or strategic amounts
- Take your time - no rush to bid
- Watch other bidders body language
- Consider having someone bid for you

After the Auction

- If successful: sign and pay deposit
- Arrange unconditional finance
- Contact solicitor for settlement
- If unsuccessful: stay positive
- Ask agent about other properties

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